

Message Text

UNCLASSIFIED

PAGE 01 BONN 12930 150622Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----037793 160258Z /70

R 141424Z JUN 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0258
VIFHFT/AMCONSUL FRANKFURT 4022

UNCLAS BONN 12930

E.O. JCQYTC N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - THERMONETICS CORPORATION,
SAN DIEGO, CALIF.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

FIRMJ DINGENIEURBUERO MESSEN & REGELN
SICKINGENSTRASSE 56
D-1000 BERLIN 21, GERMANY
CONTACT: HERR ING. WERNER PURUCKER
PHONE: (030) 393-52-05
TELEX: 181-795
COMMENT: FIRM IS A MEDIUM-SIZED WEST BERLIN DISTRIBUTOR
OF HEAT FLUX TRANSDUCERS IN BERLIN MARKET. /OR PRODUCT
LINES OFFERED THERE COULD BE MARKET IN BERLIN.
INTERESTED FIRM WAS ESTABLISHED IN 1965; EMPLOYS 7.
WELL-MANAGED COMPANY HAS ACHIEVED SUBSTANTIAL EXPANSION
OF ITS MARKET SHARE IN RELATIVELY BRIEF TIME. FIRM
OFFERS GOOD PROSPECTS FOR DEVELOPING NEW PRODUCT
LINES IN THIS MARKET. MANAGEMENT WOULD LIKE ADDITIONAL
INFORMATION IN GERMAN, IF AVAILABLE. ELECTRICAL SPECIFICATIONS
MUST BE 220 VOLTS AND 50 HERTZ.

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KLAUS SCHAEFER GMBH
POSTFACH 488
D-6078 NEU-ISENBURG
PHONE: 06102-27088
TELEX: 04 185 608
COMMENT: COMPANY VERY MUCH INTERESTED IN THIS PROPOSAL.
LOCATED NEAR FRANKFURT, THIS FIRM HANDLED COMPETITIVE

LINE OF FRENCH MANUFACTURER DECIDED TO OPEN OWN
SALES OFFICE IN GERMANY. SCHAEFER KNOWS THE MARKET
THOROUGHLY, HAS LONG HISTORY OF REPRESENTING U.S. COM-
PANIES IN THE FIELD OF LABIATORY AND SCIENTIFIC
EQUIPMENT.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D780291-0946
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780662/aaaacbla.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 73abbc89-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Release Date: N/A
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SAS ID: 2364325
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - THERMONETICS CORPORATION, SAN DIEGO, CALIF. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/73abbc89-c288-dd11-92da-001cc4696bcc
Review Markings:
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Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014